SRI’s Commitment to Supplier Diversity

SRI is committed to the continued development of diversity that supports, fosters, and embraces the inclusion of small, small disadvantaged, woman-owned, veteran-owned, disabled veteran-owned, HUB-zone area small businesses, Alaskan Native Corporations and Indian tribes, and Historically Black and Minority colleges and universities in SRI’s subcontracting endeavors. SRI management supports the goal of supplier diversity.

About SRI International

Innovations from SRI have created new industries, billions of dollars of marketplace value, and lasting benefits to society—touching our lives every day.

SRI, a nonprofit research and development institute based in Silicon Valley, brings its innovations to the marketplace through technology licensing, new products, and spin-off ventures. Government and business clients come to SRI for pioneering R&D and solutions in computing and communications, chemistry and materials, education, energy, health and pharmaceuticals, national defense, robotics, sensing, and more.

Small Business Strategic Partner Program
Partner with SRI to Solve Clients’ Complex R&D Challenges

SRI International, a leading R&D and innovation center, invites small businesses* with capabilities complementary to ours to become SRI Small Business Strategic Partners.

The program offers many ways to drive growth and profitability. To build mutually beneficial relationships focused on customer delivery, partnership structures will vary with each opportunity. SRI may be the prime contractor, a technology provider, research partner, consultant, or subcontractor.

SRI project teams are often created early in the business development process, so it is important that interested organizations seek approval as partners before specific opportunities are identified. SRI will consider approved partners for business development opportunities and may ask them to co-bid on proposals.

*as defined under U.S. Small Business Association size standards

Become an SRI Small Business Strategic Partner

Submit or update your company profile using SRI’s small business database and partner portal. Upon submission, your profile will be routed within SRI for review and approval. If your company is accepted, SRI’s Strategic Partner Agreement will be issued and you will be notified.

As an approved strategic partner, you will be contacted when a business opportunity arises for which your organization may be suited. If you uncover an opportunity that you believe we can win together, contact us.

Selection Criteria

SRI considers these criteria in selecting Small Business Strategic Partners:

- Domain-specific capabilities
- Market expertise and niche focus
- Customer knowledge
- Past performance
- Financial stability

GET STARTED HERE:

www.sri.com/strategic-partners

SRI’s Small Business Liaison Officer 650.859.2083